

## TECHNOLOGIES

- Information Technology Systems
- IoT Solutions
- Imaging & Smart Cameras
- Energy Efficiency Systems
- Specialty Electronic Hardware
- Lightweight Medical Technologies
- Technical Software
- Small Industrial Products

## INTERNATIONAL CLIENT SERVICES

- Business Development
- Marketing
- Conferences & Trade Shows
- Meetings
- Negotiations
- Public Relations

# X3D CAE

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# X3D CAE

BUSINESS CONSULTING SERVICES



## Knowledge

With a strong background in New Product Development as well as in Information Technology & Management systems, X<sup>3D</sup>CAE has the necessary knowledge to understand and promote your Products and Services with fluency, in order to achieve your sales goals.

## Location

X<sup>3D</sup>CAE is located at the right spot to promote your business. Nearly half of the United States population is situated within X<sup>3D</sup>CAE's geographic proximity. The National Capital Washington DC as well as Baltimore MD, Raleigh NC, Philadelphia PA, Pittsburgh PA, Columbus OH, Cleveland OH, Cincinnati OH, and Detroit MI, are all located within a radius of less than 500 miles from X<sup>3D</sup>CAE's headquarters.

## BUSINESS DEVELOPMENT SERVICES

X<sup>3D</sup>CAE will promote your Products and Services and help you achieve your Sales Goals.

Whether the intended transaction is Business to Business (B2B) or Business to Government (B2G), X<sup>3D</sup>CAE has your needs covered. X<sup>3D</sup>CAE's Location Advantage will place your Products and Services just a few hours away from Corporate Clients, Universities, the U.S. Midwest Industry, the U.S. Government, and a considerable portion of the U.S. Defense and Intelligence Community.


When there is a need to be represented in a Trade Show or in a Person to Person meeting, in a Negotiation, in a Presentation, in an Online Meeting or in a Conference Call, X<sup>3D</sup>CAE will be there participating, leading, promoting, and serving your Corporate Interests. X<sup>3D</sup>CAE's Business Network and Representation Services will create the necessary Synergies to promote your Corporate Goals, while X<sup>3D</sup>CAE's unsurpassed Communication capability will Highlight the Differentiators that give a Competitive Advantage to your Products and Services.

## INTERNATIONAL CLIENT REPRESENTATION

X<sup>3D</sup>CAE will be the Eyes, Ears and Voice of its International Clients, in the United States.

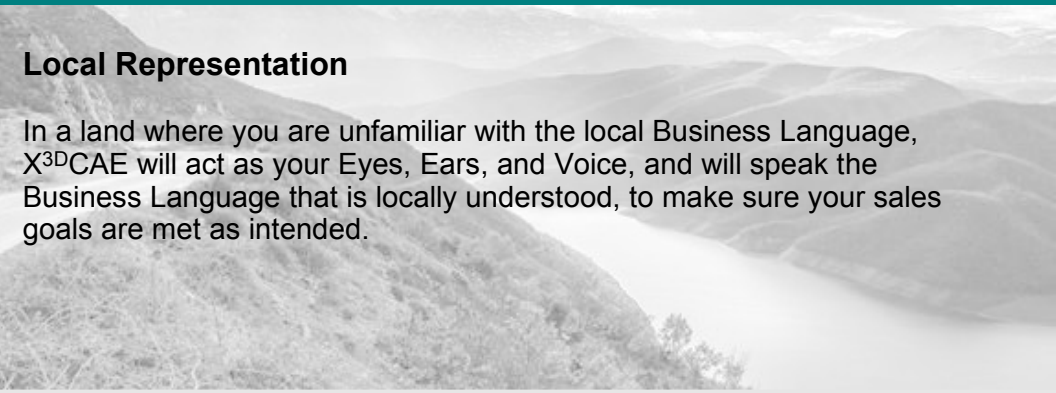
Local Customs, Practices, Trade Laws, Taxation, and Business Language, define the Framework within which Overseas Clients will conduct their Business in a New Geographic Territory. X<sup>3D</sup>CAE has the Presence, Knowledge, and Business Experience needed to offer these Essential Capabilities to its International Clients and implement, on their behalf, their Corporate Goals.

X<sup>3D</sup>CAE will fulfill its International Clients' need to be represented at Trade Shows, Person to Person meetings, Negotiations, Presentations, Online Meetings, and Conference Calls. Moreover, X<sup>3D</sup>CAE will take Initiatives Serving your Corporate Interests and will prepare the territory for Synergies necessary to Promote your Corporate Goals. Ultimately, X<sup>3D</sup>CAE will Communicate to prospect buyers the Competitive Advantages of your Products or Services, in a Clear manner, in order to make your Corporate name stand out for their final consideration.



## Business Network

X<sup>3D</sup>CAE will put its Business Network at your service. Whether you offer a Product or a Service, X<sup>3D</sup>CAE will communicate with the right people at the right place to promote your business goals.



## Local Representation

In a land where you are unfamiliar with the local Business Language, X<sup>3D</sup>CAE will act as your Eyes, Ears, and Voice, and will speak the Business Language that is locally understood, to make sure your sales goals are met as intended.